## CHAPTER 11

## The Neo-Keynesian Model

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## Summary

This chapter deals with the Keynesian (neo-Keynesian) model of the equilibrium output.

It covers: 1) the consumption function, including marginal propensity to consume; 2) saving function, including marginal propensity to save; 3) investment function; 4) government expenditure function; 4) aggregate expenditure function; and 5) equilibrium level of output.

It also covers the concept of Keynesian or "expenditure multiplier."


## Introduction to neo-Keynesian Economics

Neoclassicals' laissez faire theories of the labor market and loanable funds market made no sense during the Great Depression of 1929-1939.

The theories and pictures did not match!

- Wages fell, but there was no increase in employment
- Interest rates fell, but there was no new investment
- Supply did not create its own demand (Say's Law)



Dorothea
Lange's
Migrant Mother
Nipomo, California, March 1936.

See more images of the Great Depression


In The General Theory of Employment, Interest and Money (1936), Keynes challenged some aspects of these theories, as well as the Say's Law.

See: General Theory


Keynes went on to develop new theories of:

1) How output and employment are determined.
2) How interest rate is determined.
3) What is the role of money in the economy.

Soon after, however, Keynes's ideas were simplified and incorporated into the neoclassical models.

This was the beginning of the "neoclassical synthesis" or "neo-Keynesian" model.

The Basic Neo-Keynesian Model

We start with the GNP (Y) identity:

$$
\mathrm{Y}=\mathrm{C}+\mathrm{I}_{\mathrm{g}}+\mathrm{G}+(\mathrm{X}-\mathrm{M})
$$

## Simplifying assumptions

1) Economy is "closed": No $X-M$

$$
\mathrm{Y}=\mathrm{C}+\mathrm{I}_{\mathrm{g}}+\mathrm{G}
$$

2) Economy is "private": No G

$$
\mathrm{Y}=\mathrm{C}+\mathrm{I}_{\mathrm{g}}
$$

3) There is no depreciation:

Gross investment $=$ Net investment

$$
\mathrm{Y}=\mathrm{C}+\mathrm{I}
$$

These assumption also make output (GNP) and income (disposable personal income) equal:

NNI $=\mathrm{Y}-$ Depreciation -IBTs
PI $=$ NNI + Transfer payments
DPI $=$ PI - Direct taxes

These assumption also make output (GNP) and disposable personal income equal:
$\mathrm{NNI}=\mathrm{Y}-$ Depreciation - IBTs
$\mathrm{PI}=\mathrm{NNI}+$ Transfer payments
DPI $=$ PI - Direct taxes
$\mathbf{Y}=\mathbf{D P I}$

Since

$$
\mathrm{Y}=\mathrm{DPI}=\text { Consumption }+ \text { Savings }
$$

Then :

1) $Y=C+S($ income side $)$
2) $Y=C+I$ (output side)

1 and 2 imply:
3) $S=I$

Since $\mathrm{C}+\mathrm{S}=\mathrm{C}+\mathrm{I}$

Note: $S=I$ is just an accounting identity.
As we will see, $\mathrm{S}=\mathrm{I}$ does not imply economic stability, since I is actual investment $\left(\mathrm{I}_{\mathrm{a}}\right)$ as opposed to planned investment $\left(\mathrm{I}_{\mathrm{p}}\right)$ :

$$
\mathbf{I}_{\mathrm{a}}=\mathbf{I}_{\mathbf{p}}+\Delta \text { Inventories }
$$

Stable economy implies:
$\Delta$ Inventories $=0$ and
$S=I_{p}$

## Consumption Function

Keynes hypothesized that consumption spending is a function of disposable personal income:
$\mathrm{C}=\mathrm{f}(\mathrm{Y})$.
This idea became known as the consumption function:
Def. Consumption function (C): a relationship between consumption spending and income (disposable personal income).

## After Keynes, it was argued that consumption depends

 on various other factors:$$
\mathrm{C}=\mathrm{f}(\mathrm{Y}, \mathrm{~W}, \mathrm{i}, \mathrm{E})
$$

Where,
W: is wealth or assets,
i: is interest rate,
$\mathbf{E}$ : is expectation of future income.

## Consumption function



## Shifts or Changes in Consumption

If

$$
\mathrm{C}=\mathrm{f}(\mathrm{Y}, \mathrm{~W}, \mathrm{i}, \mathrm{E})
$$

then any change in W , i , or E will shift the consumption function.

Example,
What happens if interest rates fall?

## Keynes assumed:

1) There is a minimum amount of consumption; i.e., even when national income is zero, there is still some consumption. This is called autonomous consumption.

Q: Where could this consumption come from?
A: Past savings.
2) Consumption rises as national income rises, but it does not rise as fast.

## Linear consumption function:

We assume that consumption function is given by :

$$
\mathbf{C}=\mathbf{a}+\mathbf{b Y}
$$

Where "a" is the C intercept and "b" is the slope of the consumption function.

It must be that:
$0<b<1$

$$
\begin{aligned}
& \mathrm{MPC}=\Delta \mathrm{C} / \Delta \mathrm{Y} \\
& \mathrm{MPC}=(\mathrm{C} 2-\mathrm{C} 1) /(\mathrm{Y} 2-\mathrm{Y} 1) \\
& \mathrm{MPC}=(\$ 1000-\$ 850) /(\$ 1200-\$ 1000) \\
& \mathrm{MPC}=\$ 150 / \$ 200 \\
& \mathrm{MPC}=3 / 4=.75
\end{aligned}
$$

## Average Propensity to Consume

Def. Average Propensity to Consume (APC) :
The level of consumption divided by the level of income:
$\mathrm{APC}=\mathrm{C} / \mathrm{Y}$
APC obviously changes as income changes.

This is obviously the same as the slope of the consumption function or "b":

$$
\mathrm{MPC}=\mathrm{b}
$$


$\mathrm{APC}_{1}=\mathrm{C}_{1} / \mathrm{Y}_{1}$
$\mathrm{APC}_{1}=\$ 850 / \$ 1000$
$\mathrm{APC}_{1}=.85$
$\mathrm{APC}_{2}=\mathrm{C}_{2} / \mathrm{Y}_{2}$
$\mathrm{APC}_{2}=\$ 1000 / \$ 1200$
$\mathrm{APC}_{2}=.83333$

## Marginal Propensity to Save

Def. Marginal Propensity to Save (MPS) : The increase in saving which results from an increase in income:

$$
\mathbf{M P S}=\Delta \mathbf{S} / \Delta \mathbf{Y}
$$

This is the same as the slope of the savings function or "1-b"

$$
\text { MPS }=1-\mathrm{b}
$$

## Saving Function

$$
\begin{aligned}
& \mathrm{Y}=\mathrm{S}+\mathrm{C} \text {, Therefore, } \\
& \qquad \begin{array}{l}
\mathrm{S}=\mathrm{Y}-\mathrm{C} \\
\text { If } \mathrm{C}=\mathrm{a}+\mathrm{bY} \text {, then } \\
\mathrm{S}=\mathrm{Y}-(\mathrm{a}+\mathrm{bY}) \\
\mathrm{S}=\mathrm{Y}-\mathrm{a}-\mathrm{bY} \\
\mathrm{~S}=-\mathrm{a}+(1-\mathrm{b}) \mathrm{Y}
\end{array}
\end{aligned}
$$




## Q: What do we get when we add MPC and MPS?

A: One!

Our example:

$$
\begin{aligned}
& \mathrm{MPC}=.75 \\
& \mathrm{MPS}=.25 \\
& \mathrm{MPC}+\mathrm{MPS}=.75+.25=1
\end{aligned}
$$

```
MPC + MPS = 1 is true by definition:
    MPC=b
    MPS = 1-b
    MPC +MPS =b + 1- b = 1
```

Similarly
$\mathrm{Y}=\mathrm{C}+\mathrm{S}$
$\Delta \mathrm{Y}=\Delta \mathrm{C}+\Delta \mathrm{S}$
Divide both sides by $\Delta \mathrm{Y}$
$\Delta \mathrm{Y} / \Delta \mathrm{Y}=\Delta \mathrm{C} / \Delta \mathrm{Y}+\Delta \mathrm{S} / \Delta \mathrm{Y}$
$1=\mathrm{MPC}+\mathrm{MPS}$

Q: What do we get when we add APC and APS?
A: One, again!

Our example:
$\mathrm{APC}=.85$
APS $=.15$
$\mathrm{APC}+\mathrm{APS}=.85+.15=1$

$$
\begin{gathered}
\mathrm{APC}+\mathrm{APS}=1 \text { is also true by definition: } \\
\mathrm{Y}=\mathrm{C}+\mathrm{S}
\end{gathered}
$$

Divide both sides by Y:

$$
\mathrm{Y} / \mathrm{Y}=\mathrm{C} / \mathrm{Y}+\mathrm{S} / \mathrm{Y}
$$

$$
1=\mathrm{APC}+\mathrm{APS}
$$

## Investment Function

Remember that actual investment $(\mathbf{I})$ has 3 components:

1) Structures and equipment
2) Residential structures
3) Changes in inventories

Also remember the relation between actual investment $\left(I_{a}\right)$ and planned investment $\left(I_{p}\right)$ :
$\mathbf{I}_{\mathrm{a}}=\mathbf{I}_{\mathbf{p}}+\Delta$ Inventories
Def. Planned investment ( $\mathbf{I p}$ ) is what firms wish or plan to invest.

## Equilibrium Level of GNP (Y)

Q: At what level of consumption, saving and investment will the GNP be in equilibrium, i.e., it is neither expanding nor contracting?

A: We can answer this question in 2 ways:

1) By looking at the relationship between savings and investment, or
2) By looking at the relation between expenditures (C and I) and national income.

## Keynes assumed that planned investment:

1) Is independent of the level of national income.
2) Depends on interest rate, as we shall see later.

## Savings and Investment: Equilibrium level of GNP



## Savings and Investment: Equilibrium level of GNP



Savings and Investment: Equilibrium level of GDP


Aggregate Expenditure


Equilibrium level of GDP


Note: At equilibrium level of output, Ye, all income is spent.

## Economy is neither expanding not contacting.

It is stable and $\Delta \mathbf{I}=\mathbf{0}$.


## Government expenditure function

Government expenditure (G)
$\qquad$

Equilibrium level of GNP: Everything together


## Government expenditure

Suppose the equilibrium level of output is achieved at a low level of employment.

Keynesian economics then advocates government spending money on goods and services.

We assume that government expenditure, $\mathbf{G}$, is independent of national income:

G

Y



## The Multiplier Effect

Def. Multiplier Effect: Any change in spending will bring about greater change in income or output:

$$
\Delta \mathrm{Y}>\Delta \mathrm{AE}
$$




Remember the geometric series:
$S=a+a r+a r^{2}+a r^{3}+a r^{4}+\ldots$

Where

$$
0<r<1
$$

The series converges:

$$
S=\mathrm{a} /(1-\mathrm{r})
$$



Net Result:
$\Delta Y=\$ 1000+\$ 500+\$ 250+\$ 125+\$ 62.5+\ldots$
$\Delta Y=\$ 1000+\$ 1000(1 / 2)+\$ 1000(1 / 2)^{2}+\ldots$
$\Delta \mathrm{Y}=\$ 1000 /(1-1 / 2)=\$ 1000 /(1 / 2)=2 \times \$ 1000$
$\Delta Y=\$ 2,000$


Proof (not required)

1) $Y=C+I$
2) $\Delta Y=\Delta C+\Delta I$
3) $\Delta \mathrm{Y}-\Delta \mathrm{C}=\Delta \mathrm{I}$ (divide both sides by $\Delta \mathrm{Y}$ )
4) $(\Delta \mathrm{Y}-\Delta \mathrm{C}) / \Delta \mathrm{Y}=\Delta \mathrm{I} / \Delta \mathrm{Y}$
5) $1-\mathrm{MPC}=\Delta \mathrm{I} / \Delta \mathrm{Y}$
6) $\Delta \mathrm{Y}=\Delta \mathrm{I} /(1-\mathrm{MPC})$

## Does the multiplier work in reality?

Some Keynesians argue that "automatic stabilizers" might hinder the effectiveness of multiplier.

Def. Automatic stabilizers are economics forces that try to stabilize economy automatically.

Our previous example :
Investment increased by $\$ 1000$ and MPC= $1 / 2$.
By how much will national income rise?

$$
\begin{aligned}
& \Delta \mathrm{Y}=\Delta \mathrm{AE} /(1-\mathrm{MPC}) \\
& \Delta \mathrm{Y}=\Delta \mathbf{I} /(\mathbf{1}-\mathbf{M P C}) \\
& \Delta \mathrm{Y}=\$ 1000 /(1-1 / 2) \\
& \Delta \mathrm{Y}=\$ 1000 /(1 / 2) \\
& \Delta \mathrm{Y}=\$ 2000
\end{aligned}
$$

Another example of multiplier:
Suppose government expenditure, G, falls by $\$ 150$ and $\mathrm{MPC}=2 / 3$. By how much will national income fall?

$$
\begin{aligned}
& \Delta \mathrm{Y}=\Delta \mathrm{AE} /(1-\mathrm{MPC}) \\
& \Delta \mathrm{Y}=\Delta \mathrm{G} /(\mathbf{1}-\mathbf{M P C}) \\
& \Delta \mathrm{Y}=-\$ 150 /(1-2 / 3) \\
& \Delta \mathrm{Y}=-\$ 150 /(1 / 3) \\
& \Delta \mathrm{Y}=-\$ 450
\end{aligned}
$$

## Examples of automatic stabilizers

- Progressive income tax: as income goes up, people fall in higher marginal tax rate.
- Prices: as economy expands, inflation rises, reducing spending.
- Interest rate: also, as economy expands, interest rates rise, slowing expenditures.

Note: Consumption depends on disposal income; that is, if T stands for taxes, then:

$$
\begin{aligned}
& C=a+b(Y-T) \\
& C=a-b T+b Y
\end{aligned}
$$

Thus reducing taxes will also increase consumption and GDP.

But tax reduction will have less impact on GDP than an increase in government spending.

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Indeed, if government increases its expenditures by the same
amount as it raises taxes, GDP will still grow by the amount
of government expenditures:
    T=G
The result of tax increase:
    C=a+bY
    C=a+b(Y-T)
    C=a-bT+bY
    \DeltaC=-bT
    \DeltaY=\Delta C / (1-b) = - bT/ (1-b)
    = - b G/ (1-b)
```

The result of expenditure increase: $\Delta \mathrm{Y}=\mathrm{G} /(1-\mathrm{b})$

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If we add the two results we get a balanced budget
multiplier of 1:
\DeltaY = [G / (1 - b)] - [b G/ (1 - b)]
\DeltaY = G (1-b)/(1-b)
\DeltaY=G(1-b)/(1-b)
\DeltaY = G
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Next stop: Chapter 13.

